Advantages of fine weather for mining

eporting on car supply and for to the fuel administration is

Washington were:

"CAMPAIGN" THREEFOLD

At all points where the Germans use that the German command had decided to resort to open wurfare. It is certain Germany's preparation for the The French have today in their posmilitary and Government orders bowing Germany's preparation for the freent war from January 2, 1814— seven months before war actually will lectared—down to the Kaiser's latent cfforts to apread world-wide revolution and anarchy. The first indication that the German

neral staff knew war would be forced 1914 is given in an order addressed ) January 2 to the commanders of all my regions. It reads:

primary materials.
This was Germany's first step of mili-tary preparation. Her first step of financial preparation followed on Febru-ary 18, when the German Minister of mance, in agreement with the Austre

Hungarian Government, sent to all the groups of German banks a secret circular which read:

The directors of credit estimates are designated to establish, with urgency, agencies in the following places: Lulea (southern Sweden): Haparanda and Varde, on the Finland frontier, and ar Bergen and Amsterdam. The establishment of these agencies is indipensable for the exercise of a more active surveillance of the material interests of German stockholders in Rossian, French and English enterprises, and which may become necessary in certain circumstances modifying the organization of the financial and Industrial market.

On March 8, 1914, the German Im-

On March 8, 1914, the German Im perial staff began the census of the ma terial it might have at its disposal for the war then in view, with the aid of all inspectors of mines and factories.

Most "Indicative Order"

Then on June 9 came the most indicative order of all. It reads as follows

war by the sheer brute force of her miliupremacy there began a second ration" to win, if possible, by the German means of sabotage. On November 2, 1914, the German

Norway. Switzerland and the United States special military credits have been opened, destined for the accessory needs of the war." The circular said:

The German general staff authorizes you to have recourse in unlimited proportions for the purpose of destroying buildings, factories, supply houses and the provisions of the more important kind, both of a military and civil nature, belonging to the energy.

While trying to bring about strikes, the necessary to take steps for the abotage of motors and machinery, for the destruction of vessels, transporting war material to the enemy's duting war material to the enemy's duting the strikes of the strain manufacturing centers from their supplies of electricity, coal and food.

The circular concludes by saying:
Special agents put at your disposi-

The circular concludes by saying:
Special agents put at your disposition will furnish you with the necessary materials for provoking explosions and fires, also a list of persons of the country under your surveillance who will not as destruction
agents.

General Stuff's Orders

A little later, on November 28, the general staff of the German marine also took a hand by issuing orders to all maritime agents to "mobilize all the agents of surveillance and agents of destruction in the military ports of the Allies." Continuing the circular reads:

It is indimensable by the intermetable for the property of the continuing the circular reads:

The indimensable by the intermetable for the property of the continuing the circular reads:

The indimensable by the intermetable for the continuing the circular reads:

The indimensable for the German marine also \$23,500.

Alan Wood Iron and Steel Company employes—\$20,000.

All the later, on November 28, the general staff of the German marine also \$23,500.

Alan Wood Iron and Steel Company—\$40,000.

All the later, on November 28, the general staff of the German marine also \$23,500.

Alan Wood Iron and Steel Company—\$40,000.

Official figures will not be issued by the Illustration of the general staff of the German marine also \$23,500.

Affles." Continuing the circular reads:

It is indispensable by the intermediary of third persons having no relations with the official representatives of Germany to recruit progressively agents for the organization of exposions aboard ships en route to enemy countries; for causing delays and confusion in the taking on of carso and in the departure and unloading of these ships. To this end we recommend particularly to your attention the stevedores, among whom are many anarchists and escaped criminals.

Henry Ford, in company with Secretary of the Navy Danlels, made this statement following a complete tour of war-producing plants.

"All this talk about the aircraft division of the Government falling down of the work is all wrong," he said. "The inset frouble has been with proper organization. I have endeavored to aid in Washington authorities in this matter and I now believe that we have worked out a plan which will roll out any little wrinkle that might appear. "You can tell the people for me that he hirraft department will live up to the expectations of the American people."

The largest meeting of the day will be at the Academy of Music, with the movie stars as the speakers. Lieutenant Sutton also will speak. All will nell

advertising manager.

#### GERMAN GUNS RENEW HEAVY CAR SCARCITY KEEPS CANNONADING ON TWO BRITISH LINES

The majority of the Allied reserve still remains behind the lines, and its inactivity evidently is proving a puzzle to the Germans, who realze that an im-mense force is ready to turn upon their ing carriages, the munitions to be car-designated divisions at whatever moment ried, the equipment and arming of the through the continued lack of car

#### GERMANS EXPECTED DASH TROUGH FRANCE

Washington, April 3.—French military critics are convinced the real ver estimates that thus far the Germans objective of the great German offen. I have lest at least 200.000 men in killed, sive was Paris and that so far from wounded and mission. Washington, April 9 .- French miliexpecting checks which would make

Continued from Page One
resisted and hindered the advance of the
chemy, who was in superior numbers,
indicting havy losses upon him."

Alled Reserve Still Intert

The material struct was given to prepare for their dewas give parture and to organize the convoys in such a way as only to carry with them what was indispensable. That remaining was to be stored at a depot Military Sabotage and Defeatism Steps in Propaganda
Series

Series

The enemy is at a disadvantage in forcing the fighting for Amiens, as that city is protected by a row of hills which form a natural hulwark and which the form a natural hulwark and which the French Armies in the Field, March 15 (by mail).

March 15 (by mail)

declimated divisions at whatever moment of commander-insural decommander-insural had been carefully planned, as well as the distribution of maps of the country to be invaded. The men were to carefully planned, as well as the distribution of maps of the country to be invaded. The men were to carefully planned, as well as the distribution of maps of the country to be invaded. The men were to carefully planned, as well as the distribution of maps of the country to be invaded. The men were to carefully planned, as well as the distribution of maps of the country to be invaded. The men were to carefully planned, as well as the distribution of maps of the country to be invaded. The men were to carefully planned, as well as the distribution of maps of the country to be invaded. The men were to carefully planned, as well as the distribution of maps of the country to be invaded. The men were to carefully planned, as well as the distribution of maps of the country to be invaded. The men were to carefully planned, as well as the distribution of maps of the country to be invaded. The men were to carefully planned, as well as the distribution of maps of the country to be invaded. The men were to carefully planned, as well as the distribution of maps of the country to be invaded. The men were to carefully planned, as well as the distribution of the country to be invaded. The men were to carefully planned, as well as the distribution of the country to be invaded. The men were to carefully planned, as well as the distribution of the country to be invaded. The men well as the distribution of the country to be invaded. The men well as the distribution of the country to be invaded. The men well as the distrib

> is one of extreme disappointment to the German command." With the American Army in France. been since virtually the beginning

This officer formerly was in the Brite ..

#### SLOWING UP OF PICARDY DRIVE SPREADS DISMAY AMONG GERMANS

An official dispatch from Frace the first day, that the losses of the says the German scoreal staff is insays the German scoreal staff is indispatch from Frace the first day, that the losses of the says the German scoreal staff is indispatch from Frace the first day, that the losses of the says the German scoreal staff is indispatch from Frace the first day, that the losses of the says the German score interested in the Garden coal districts are interested in of insecurity, John K. Caldwell, in the Garden coal districts are interested i

#### PHILADELPHIANS DIG DEEP FOR SUCCESS OF LIBERTY LOAN

Continued from Page One

Liberty Bonds, The meeting is set for Survey, covering the week ended March o'clock.

The campaigners will be entertained at limiteen at the Bellevae-Stratford 1,805,900 tons per working day against The campaigners will be entertained at luncheon at the Bellevay-Stratford at luncheon at the Bellevay-Stratford at luncheon at the Bellevay-Stratford the people. "It is just what I expected to see in this great city of independence," said Chaplin.

With a bunch of red roses which seemed to accentuate her child-like face, Mary Flekford, frequently spoken of as ourselved of the movies, arrived at Broad Street Station at 10:20 eleback from Washington. Only the moreover the movies of the movies as a forecast of what Philadel.

the Mary Fichford, frequently spoken of as Norway, advising them that in "all the Street Station at 10:22 delect from branches of German banks in Sweden, Norway. Switzerland and the United States special military credits have been committee and the trainmen knew of

the total's leaping unward. Unofficial estimates shortly before noon put the bond sales to date close to \$20,000.000.

Among the big individual subscrip
\$35,000,000 SUBSCRIBED

ons reported today were: Northern Trust Company-8500,000, Madeira, Hill & Co.-8200,000,

J, G. Brill Company employes-\$94,-

Official figures will not be issued by the

Liberty Loan committee covering actual bond subscriptions, in accordance with bond subscriptions, in accordance with the last campaign.

a ruling by Secretary McAdoo.

This city's quota is \$136,000,000. The allotment for the Third Federal Reserve \$125,000,000 MARK

district, with headquarters here, is \$250,000,000. Philadelphia itself is likened to a big stage, with booths in place, posters dis-played, flags and emblems flying, the actors and actresses themselves giving the city a holiday aspect.

On January 25, 1915, the German imperial staff sent the following order to its military agents in the United States:

We call your attention to the possibility of recruiting destruction agents from among the anarchistic labor organizations.

Alies Pickford, Pairbanks, Chaplin and Miss Weblen are making a pairiotic the tour of the country in the interests of Liberty bonds. They were officially induced into the service of the Government at their own request and were brought east from California at the stars.

U. S. HITS STRIDE, SAYS FORD

Detroit, April 9.—"Despite rumors to
the contrary, America is working and
producing at topnotch speed for a victory which will give the world democracy."

of the drive.
Today the stars will begin a tour of
the various loan booths in the city,
visiting those at Independence Hall and
the Union League, as well as others in
the central section of the city. Fourminute addresses will be made by each

Who can use this

experienced advertising

or sales manager

lication that can capitalize on my fifteen years' experi-

ence in advertising-either as manager of sales or as

Or some large concern whose advertising director wants an assistant to relieve him of a mass of detail—

some one like myself who has been through the mill,

vising and sales knowledge that cannot be used in my present position. Maybe you can use it. Why not ask me to call and talk it over?

Address B 34, Ledger Office

At thirty-six I find I have a great fund of adver-

can see what needs to be done and do it.

There is some small manufacturing concern or pub-

Just as a forecast of what Philadelphia may expect during the loan campaign, it is announced that Viscount Reading, British Ambassador to the Entred States, will delive an advance of annual reading the survey for the week ended March 23, and the comparative figures show that in spite of good weather conditions under the car surply suggest considerable car surply suggest considerable.

\$300,000,000.
Civeciand, with a quota of \$55,000,00, has already passed \$17,500,000, according to estimates of loan committeemen and bankers or approximately onethird of the total quota. First day's
sales in the present campaign amounted
to as much as the first eight days in
the last campaign.

# PASSED IN NEW YORK

New York, April 9.—Unofficial reports to that the clericals, now that New York passed the \$125, 10,000 mark in the first two days' cammanner failed, had absolutely a free hand in respect to future peace nego-

les by several local firms.

Cleveland, April 9.—The Fourth Fed-ral Reserve District, of which Clove-ral Reserve District, of which Clove-ral the headquarters, started his fird day of the bean drive with a total tile of Liberty Bonds amounting to 15,000.000. The district's so that at least half the monastries of the commission of the least half the monastries of the parties of the parties of the commission of the least half the monastries of the commission of the least half the monastries of the commission of the least half the monastries of the commission of the least half the monastries of the commission of the least half the monastries of the agreements for the placing of British and American capital in German industries so that at least half the money invosted in Cerman industries would be a great extent, be invested in England. He advocates also that the Russian press constantly for many the three countries should have the the three countries should have iden-

tical labor legislation. The German offensive on the west from has shattered the 'peace by agreement' resolution of the Reichstag majority bloc. The Centrist leader, Karl Trimborn, addressing the Rhenish derical delegates at a recent meeting. clerical delegates at a recent meeting declared that the clericals, now that

paign for subscriptions to the third Liberty Loan.

A new feature was added today when the schools of New York and New Jorsey opened a competitive selling campaign.

The program for the day included exercises in every part of the city in the interest of the sale.

Ministers of Greater New York met at 10:30. Marie Dressler sang at the Subtreasury and Thomas W. Lamont spoke and Louise Homer sang at the Produce Exchange. The Liberty couch and Liberty ball were scheduled to leave Mumford, Monroe County, at 9 a. m.

# Pure Chewing Gum



BLACK JACK

#### PASTOR AS UNMUSICAL AS HIS HANGED EFFIGY

COAL OUTPUT DOWN Doesn't Know National Anthem From "Yankee Doodle," but Is Loyal, Says Minister

New York, April 9 .- No movie patriot ism fires the breast of the Rev. S. A. Zandstra, of Little Falls, N. J., he con To him the "Star-Spangled Banner" sounds like "Yankee Doodle," or any other air. He admits he is no and raticoading are being lost, so far as judge

the soft coal business is concerned. But young men of Little Falls have learned to uncover when the national anthem is played. So they strung up an effigy of the Holland clergyman from

facilities at the mines in this state, parlicularly in the steam coal districts comprised in the western end of the Central
Pennsylvania region. There is some increase in the amount of coal going forward on commercial account, but the
main question—that of normal or nearly
normal production—seems as far as ever
from solution.

As representing conditions, these figures are reported from a typical mine
in the western end of the Central Pennlicularly in the steam coal districts can
an effige of the Holland clergyman from
the trolley wires in Main street, with
the Jaconic warning: "Zandstra—the
lactured winder."
Mr. Zandstra, pastor of the Second
Reformed Church, has been in distray
with many townsmen since a flag-ratising
tast August, when he leep his hat on
while the anthem was played. He declared there was a misunderstanding.
"Ever since that day," he said yestenday. "I have been suspected of proliceman sympathies. Up here all the
butch are under suspected to walk
addinished, and I started to walk
away. A parisinoner stopped me Dutch are under suspicion. A speaker had finished, and I started to walk away. A parishloner stopped me. Meanwhile the band began playing and I did not recognize the air until some one asked me to uncover my sytvania district: Car supply last week, a trifle under 24 per cent of rat-ing; car supply yesterday (Monday be-ing usually the best day of the week) a fraction over 58 per cent; percentage of

some one gaked me to head.

"I am not a patron of the movies, nor a judge of good music. The Star-Spangled Banner means nothing more to me than Yankee Doodle, but I an absolutely loval. When the war broke out, I offered my services as a censor I had an offer of a chaplaincy, but, fo family reason, I could not take it." actual car supply yesterday available for commercial tonnage, about 50—in other words, about 29 per cent of the ine's rated tonnage yesterday went in From other districts supplying eastern mund the story remains about theme. In the Fairmont gas coal dis Siberia Interveniton triet, for example, figures compiled last week by the operators to cover 12

the Russian volunteer fleet and the occupation of postoffices and telegraph Just at present operators in the steam offices. In spite of the general feel-

Urged by Tokio Press

says the German general staff is instructing the military correspondents
to rassure the public and with overemphasized explanations is betraying
the dismay of the public at the prospect of a check of the great offensive
The dispatch follows:

"Among the descriptions of the war
and the notices in the newspapers
the different currents of German opinion produced in Germany by the ofthe anxiety caused by the extent ofof the losses. The general staff charges
the Woiff Bureau and the military
correspondents to reassure the public
and to put them on guard against the
enterny communiques.

"These over-emphasized explanato the vest front."

In the Garfield order allowing 20 cents
a ton premium on cleaned coal. It
appears that they are normal and prepositionate to the results obtained.
Then the anxiety which the halt of
suppears that the Garfield order allowing 20 cents
a ton premium on cleaned coal. It
appears that the user allowing 20 cents
appears that they are normal and prepositionate to the results obtained.
Then the anxiety which the halt of
suppears that the coal is described view in that
to call will early the suppears that they are normal and prepositionate to the results obtained.
Then the anxiety which the halt of
the offensive excites. The general staff charge
what difficulties the transports are enturn over picking tables. Local operators hold to the argument that picking
tables are used only in the case of coal
by the bad weather. It recalls the
appears that the official view is that
the official view is that
the official view is that
to coal shall not be considered cleaned.
Then the anxiety which the halt of
the official view is that
the official view is that
to allowing 20 cents
a ton official view is that
to caldwell and Mrs. Stryker, of New
Jersey, with a number of other
tam official view is that
to call will early the coal is deaned
to the argument that picking
taking the descriptions of the
supposition of the
supposition of the produced in the notices of coal operato overlan consuls. The Bolsheviki are levying or otherwise large sums of money from Russian John F. Collins, engineer on the police boat Reyburn, was yesterday discharged, firms and threaten confiscation. A large number of Russians and some British are arriving, and 2000 are clamoring for passage on the Hozan-Maru, the only steamship sailing for Japan. Advices from Irkutsk state that a train of armed German prisoners, with machine guns, has articles of the Pacconers, with machine guns, has articles of the Pacconers, with machine guns, has articles of the Pacconers, with machine guns, has articles of the Pacconers.

product is up to par, and the feeling is that they should get the allowance. If is understood that this motter has been alson up with the Washington authoripital were riddled with builets and for nearly twenty years.

Moscow, April 9.-Great excitement s been caused in Moscow by news the Japanese landing at Vladlyos The people's commissioners held a session which lasted throughout Friday night, considering the situa-

de to prevent a crush at the station.

Miss Pickford was accompanied by her notice and a flock of travelling base meetings here in the interests and the pathogone. Stratford after posing for a moxie photographer. She threw a like to a like to the depth and followed the pathogone of the Liberty Loan campaign, started Philadelphians going "over the top" in the interest of the third war loan, sent the notice as silvery to the force noon put the bond sales to dute close to \$22,000.600.

Among the hig loads at 22,000.600.

Sunday at the Metropolitan Opera and decide of cars considerably right after the middle of March, at least so car supply sagged considerably right after the middle of March, at least so long the time the middle of March, at least so car supply sagged considerably right after the middle of March, at least so long the the middle of March, at least so long the subscriptors method the middle of March, at least so long the price of so at least supply long the straint of the tenth of the middle of March, at least so long the subscriptors method and the middle of March, at least so long the straint and stock of the loan for traveling base meetings here in the interests of the third war loan, sent to be given out here here here they are gent to Washington, it is eather to the totals leaping unward. Unofficially and the close to \$20,000.600.

Among the hig loads at 22,000.600.

Among the hig loads at \$20,000.600. ion that the situation was purely a local one, requiring temporary policing

**Evenings** 

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## Churchmen Take Up Vice Report

AZIONI DI ARTIGLIERIA

AL FRONTE ITALIANO

Pattuglie Inglesi Atti-

vissime sull'Altipiano

di Asiago

Published and Distributed Under ERRMIT No. 341 Authorized by the set of October 6, 1917, on die at the Postoffice of Phila-

elphia. Pa.

By order of the President.

A. S. HUELLESON.

Pastmaster General.

Dalle notizie giunte dalla fronte di

battaglia si rileva che lungo quasi tutto

azioni da parte dell'artiglieria, non vio-

sulle sue posizioni e ad estacolargii le

Una grande attivita' fu anche spiegata

Guerra in Roma:

Intermittenti e moderate azioni di molestia, da parte dell'artiglieria, si verificarono lungo tutta la fronte, Le ricognizioni furono più notevoli ad occidente del Lago di Garda e nella Valle Lagarina.

Sull'attipiano di Aslago le pattuglie luglesi furono attivissime ed attaccarono in varii punti le linee avanzate del nemico, distruggendo la guarnigione di un piccolo posto avanzato e tornando indietro con del prigionieri.

In Roma non si e' spenta l'eco della grande dimostrazione, verificatasi do-

grande dimostrazione, verificatasi do-

Roma, 9 aprile.

anniversario dell'entrata degli Stat p

la guerra. Autorita' governative

cittedine, sappresentanze di tutti i res

rementi al fronte ed una immenza fella

che comprendeva tutte le classi sociali

del popolo di Roma, assiste alla grace.

manifestazione verso l'America e vers

in Croce Rosen Americana che tanta

opera umanituria svoige in Italia, spe-

cialmente tra i profught delle terre les

vase dagli Unni. Era anche presente à

Duca di Connaught, di passaggio per

Il Ministro della Pubblica Istruzia

On. Berenini, in nome del Presidente del Consiglio, On. Orlando, presento all'Am-lasciatore Americano Page una sistua raffigurante la "Vittoria," recentement

coperta negli scavi del Foro Romano

scoperta nigli scavi del Foro Romano.

Il discorso del Ministro Berenini fu
salutato da indimenticabili ovatica
atl'indirizzo dell'America. Parlarono
anche H. P. Davison. charmain da
concilio di guerra della Croce Roma
Americana ed il Capitano Fiorello
H. La Guardia.

Il compo dell'enturasmo fi

Il colmo dell'entulasmo fu raggiunis Il coimo del entulizano la raggiunta juanta l'Ambasciatore Americano Par juanta l'Ambasciatore Aveva allora riccotto un dispaccio da Washingtop es

quale si partecipava che il Dipartim della Guerra aveva data ordine trasferire al servizio dell'Italia tre sezioni di ambulanze con 30 ufficia

della Croce Rossa Americana

HelpKeep Shampoos of

Your Hair Cuticura

Cuticura

dependent force here authorized by the

next Legislature will act as a check on La Rotan Wants Detectives "I am in favor of a thorough clean-up

of the city and will give every assistarce to the Government, the pelice or any committee or commission that wants tackle this vice situation honestly. I have not the proper equipment, but the next Legislature will be asked to provide me with a detective force. I do not think there is any more vice is the city now than usual.

"I have received reports, however, indicating that the police have consided to lines at sono verificate intermittenti with keepers of disorderly houses, bootleggers, gamblers, motor thieves and lenti e miranti a molestare il nemico ther criminals. I know of one instance where an automobile loaded with goods operazioni nelle linee di communicazione was stolen from in front of a store apparently with the aid of the police. The I riparti di ricognizione e le pattuglie entire contents were sold at auction furono attivissime ad occidente del Lago within an hour, and right in this city. di Garda e nella Valle Lagarina. too. I know of other cases where there was every proof that the police aided in dalla pattuglie inglesi sull'altipiano di the theft of automobile trucks tonded Asiago, ove attaccarono in varii punti le Guerra, alla sera offri un pranzo ta with goods, which were sent to New York and other cities."

In line with the Mayor's policy, two lieutenants will be asked today to ex-plain the existence in their districts of gambling resorts which were raided yes-

teenth and Oxford streets station, in whose district an alleged gambling house, said to be conducted by James Ford, at Twenty-first street and Columbia avenue, was operating full blast; and William Diniecker, of the Fourth and York streets station, in whose dis-trict "Dave" Firaver was arrested for inducting an alleged gambling house in York street between Tenth and leventh streets. Mayor Smith also announced that he

has ordered an inquiry into the state-ment alleged to have been made by Lieutenant Henjamin F. Savage that he "would lick Blake McCaughn, politically

Collins, who is a trustee of the Pa-Tokio, April 3.—The British marines

Men's Association, and a delegate from that body to the United Business

Men's Association, was "fired" by the Director without even being ordered Tokio, April 3.—The British marines were landed Friday for the protection of the consulate in Viadivestok. Early reports of barbarities by the Bolsheviki at Blagoviestchensit have been tounded an Japanese officer who has returned from Harbin. He asserts that 2000 were killed and wounded on March 12, that hundreds of civilians were butchered and that wounded Japanese volunteers in a hosewith the police force with the police force without even being ordered up for trial before the Police Board, to which all policemen are entitled by law, according to Dickerson. This action had no sooner become known than a group of prominent business men called upon Dickerson and tendered their assistance in employing legal defense for the dismissed policeman.

GAS MASKS MADE USELESS

GAS MASKS MADE USELESS

New Britain, Conn., April 9.—Discovery that small tubes which are supposed to have contained a cement to be used in finishing gas masks, and which are sent forward with the masks themselves, have been empty, has led to an inquiry. At rat it was thought the empty tubes were due to carelessness on the part of some employe who had the duty of filling the tubes.

The conditions as revealed by complaints led officials to believe that persons with ulterior motives have been responsible.

### REMEMBER

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SPEAR'S NEW COOKING RANGE and NEW WARM AIR DISTRIBUTOR will help the war by saving fuel, and at the same time providing the most efficient. Iabor-saving and durable at the same time providing the efficient. labor-saving and du apparatus for your comfort. Call and see them in operatio

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the two together, and you have ope

Here's . (th To make path you sim-

ply write o and with these two essy

movements of your pencil, you have nede a word that needs 16 pencil movements when written in longhand,

Here's L so it is easy to write

Already you have learned four K.I.

Aireacy you have learned four K.I.
Shorthand signs you won't forget.
With the other signs and easy directions you can learn to indicate every word in the diction a ry in querter to twentiath of the time Pequired in ordinary writing, as repidly as words are spoken!

9 at a top and pont.

**SHORTHAND** 

after which acquire speed rapidly.

This is the perfected, QUICK,
April need learne to
perit by K. I. shorthand
hand many sorn
thank and many sorn
then do many sorn
then do many sorn
then do many sorn
the do cate of the time Perfected, QUICK,
ask somebody to read this whole advertisement rapidly within three or four
minutes by your watch. Thus you'll realize the speed with which you
should write after pleasant practice.

Hindrances of old systems elissimated; no shading; no bother about positions on, over or
under ruled lines—and you can read your own notes readily after months or years. Hence
K. I. Shorthand is valuable for private notes, messages, etc.

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K. I. Shorthand can be learned so quickly and easily that it is like a nestime. A SCORE OF DIFFERENT USES. Use it for taking dictation, telephone measures, notes, sermons, lectures, speeches, conferences, lessues, swidence. For making rapid notations wills working problems, confidential diary or memorands, etc. Let R. I. Shorthand grouper gow to calls with Opportunity through the Door to Success?

We give you a complesse correspondence course, relatively worth fifty collars, for only 50. One tenth the usual cost, ten times easier to learn. You'll be surprised and delighted with K. I. Shorthand. It is the acres of SIMPLIFIED STENOGRAPHY.

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# The big expense is lost time THE supreme test of the dependability of a

linee avanzate del nemico, riuscendo a distruggere la guarnigione di un posto erano compresi l'Ambasciatore America avanzato ed a tornare con alcuni prigio- no Page, il generale Meomartini, sona

avanzato ed a tornare con alcuni prigionieri.

Ecco il testo del comunicato ufficiale
pubblicato, ieri, dal Ministero della
Guerra in Roma:

Description della Cressitatione della Cress

truck is what is said of it by owners operating only a single truck, when there is nothing to replace it if the single truck breaks down. Then the cost of lost time comes home.

When delays entail penalties or sacrifice bonuses, you can count the money lost. You can't count the business lost.

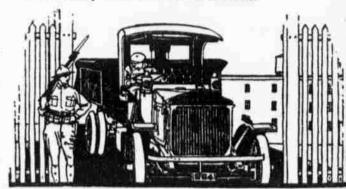
When a truck is supplying material to a plant or operation and fails, you can't figure what the shut down really costs.

Lost time should be the first thought in choosing your truck.

## PIERCE-ARROW Motor Trucks

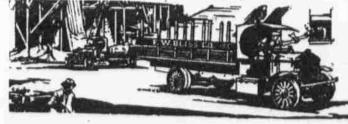
have built up many of the biggest fleets because of their records for the minimum of lost time and their ability to operate continuously on rush work. This is invariably true where accurate comparative records are kept.

In lines of business where avoidance of delays is essential, Pierce-Arrow trucks outnumber all others enormously. When uninterrupted service is vital they have wonderful records.



### FOR INSTANCE:

When the Winchester Repeating Arms Company enlarged its plant to rush munition work, 11 Pierce-Arrow trucks worked day and night carrying material. When more coal meant more munitions, they hauled 350 tons daily, 33/2 miles, averaging over 10 trips a day. They cut costs 36 cents a ton, saving \$39,000 in a single year.



### FOR INSTANCE:

When the E. W. Bliss Company of Brooklyn making shells for the war, employed 11 Pierce-Arrow trucks to haul building materials and machinery, they helped enlarge the factory. Then they carried supplies from docks as distant as Poughkeepsie. They saved is three months in demurrage alone, \$7,000 in handling freight.

These are examples conspicuous because of their significance to war activities, but in hundreds of commercial activities throughout the country, where speeding up is essential Pierce-Arrows do equally notable work-earning and saving, making expansion possible.



FOSS-HUGHES CO.

11 North 21st Street Philadolphia, Pa.